

BRACEBRIDGE CHAMBER OF COMMERCE 70th ANNUAL MEETING OF MEMBERS Wednesday, January 18, 2023 Muskoka Collective – 5:30 p.m.

AGENDA

1) Call to Order and Welcome

President, Nicolette Rushton to welcome the membership and calls the meeting to order

2) Review of Minutes from AGM 2022

Motion: that the minutes from the 2022 Annual General Meeting be approved.

(Mover and seconder required)

3) Financial Statements

Treasurer Louise Asselbergs reviews the 2022 Financial Statements prepared by Ruth Bell-Towns, BDO Canada LLP.

Motion: that the Financial Statements for the year ending August 31, 2022 as prepared by Ruth Bell-Towns, Chartered Professional Accountant of BDO Canada LLP, be approved as presented in the Annual Financial Report. (Mover and seconder required)

Motion: that BDO Canada LLP is appointed as the Chamber's accountant for 2023 and that BDO Canada LLP provide a Letter of Engagement outlining services and costs for the year. (Mover and seconder required)

4) Chamber in Review – moving forward and looking into the future President, Nicolette Rushton

5) Confirmation of Actions

Motion: that the acts of the Directors and the acts of the Officers of the Corporation done by them since the last annual general meeting of the members, as disclosed by the records of the Corporation, be and the same are hereby confirmed

(Mover and seconder required)

6) Board of Directors Acclamation - Term Jan 2023 - 2025

Motion: That the following returning board members be confirmed: Louise Asselbergs, David Perlock, Paul Mascarin and Jenny Faulkner (Hodge); and that the following board members be confirmed for a renewed term ending January 2025: Nicolette Rushton, Kelly Watson; and that the following new

board members be confirmed for a term ending January 2025: Emerson Blackman, Rahim Premji, Kevin McKinnon and Marc Baudendistel (Mover and seconder required)

7) Adjournment

Motion: that the 70th Annual General Meeting of the membership of the Bracebridge Chamber of Commerce is adjourned. (Mover and seconder required)

Thank you to our AGM sponsors!







BRACEBRIDGE CHAMBER OF COMMERCE 69th ANNUAL MEETING OF MEMBERS

Thursday, January 27, 2022 Zoom – 4:30 p.m.

Minutes

Those in attendance:

- 1. Christina Andrews, Mohawk College Enterprise
- 2. Louise Asselbergs, Asselbergs Group Operations & Accounting
- 3. Marc Baudendistal, The Chancery Lane Co./Tea on the 45th
- 4. Ruth Bell-Towns, BDO Canada LLP
- 5. Richard Borland, Freedom 55 Financial
- 6. Richard Borland, Rotary Club of Bracebridge
- 7. Jennifer Clancy, Town of Bracebridge
- 8. Curry Clifford, Re/Max Professionals North
- 9. Elizabeth Cornish, Muskoka Small Business Centre
- 10. Leanna DiCecca, Mohawk College Enterprise
- 11. Deb Eccles, Sunset Cruises
- 12. Brent Fleury, URshield Legal Services Professional Corporation (XPOLICE Bracebridge)
- 13. Ashley Freiheit, Muskoka Small Business Centre
- 14. Spencer Guglietti, North Summit Payments
- 15. Mary Beth Hartill, Bracebridge Examiner
- 16. Jenny Hodge, 99.5 Moose FM
- 17. Eion Keating, North Summit Payments
- 18. Diane Kennedy, Muskoka Pioneer Power Association
- 19. Sabrina Linn, Sabrina Linn Design
- 20. Donald MacKay, Muskoka Highlands Golf Links
- 21. Rick Maloney, Town of Bracebridge
- 22. Paul Mascarin, Muskoka KIA
- 23. Paul Mascarin, Rotary Club of Bracebridge
- 24. Stuart Morley, Morley & Associates
- 25. Stuart Morley, Parry Sound Muskoka Community Network
- 26. Marny Mowat, Bracebridge Chamber of Commerce
- 27. Laura Munro, Bracebridge Chamber of Commerce
- 28. David Perlock, David Perlock, Mortgage Agent (Centum King)
- 29. Brenda Rhodes, Bracebridge Chamber of Commerce
- 30. Brenda Rhodes, Rotary Club of Bracebridge
- 31. Karen Ridge, Bracebridge Chamber of Commerce
- 32. Nicolette Rushton, RBC Royal Bank of Canada
- 33. Jacqui Semkow, Ares Law Professional Corporation
- 34. Jacqui Semkow, Rotary Club of Bracebridge
- 35. Andrew Smellie, Rotary Club of Bracebridge

- 36. Andrew Smellie, Smellies Design & Print Shop
- 37. Don Smith, Town of Bracebridge
- 38. Don Smith, Unique Muskoka
- 39. Linda Spearn, Davlin Ontario Inc. O/A Sunrooms by Davlin
- 40. Dave Stevenson, Dave Stevenson, Chartered Accountant
- 41. Kathleen Tiede, Hear Well Be Well Inc.
- 42. Fyonna Vanderwerf, Hive Muskoka & Hive Hot Yoga
- 43. Ken Veitch, Bracebridge Historical Resources & Tours
- 44. Kelly Watson, Muskoka Brewery
- 45. Jessie Yam, North Summit Payments

Regrets:

- Farah Gulzer, Quik Goals Women and Child Protection Foundation
 - 1) President Richard Borland welcomed the membership and called the meeting to order at 4:34pm.
 - 2) Review of Minutes from AGM 2020

Motion: moved by Nicolette Rushton, seconded by Kelly Watson, that the minutes of the 2020 Annual General Meeting be approved.

Carried.

3) Financial Statements

Treasurer Louise Asselbergs reviewed the 2021 Financial Statements prepared by Ruth Bell-Towns, BDO Canada LLP.

Motion: moved by Linda Spearn, seconded by Jenny Hodge, that the
Financial Statements for the year ending August 31, 2021 as prepared by
Ruth Bell-Towns, Chartered Professional Accountant of BDO Canada LLP, be
approved as presented in the Annual Financial Report.
Carried.

Motion: moved by Louise Asselbergs, seconded by Nicolette Rushton that BDO Canada LLP is appointed as the Chamber's accountant for 2021/2022. **Carried.**

4) Chamber in Review – moving forward

Executive Director – how Chamber navigated through 2020/2021 & discussed future plans

- Rapid Test distribution continues
- Membership Surveys

5) Confirmation of Actions

- Motion: moved Nicolette Rushton, that the acts of the Directors and the
 acts of the Officers of the Corporation done by them since the last annual
 general meeting of the members, as disclosed by the records of the
 Corporation, be and the same are hereby confirmed; seconded by Don
 Smith
- Carried.

6) Board of Directors Confirmations and Voting

- Motion: That the following returning board members be confirmed:
 Nicolette Rushton, Linda Spearn, Kelly Watson and Kathleen Tiede; and that
 the following board members be confirmed for a renewed term ending
 January 2024: Louise Asselbergs, David Perlock, Paul Mascarin and Jenny
 Hodge. Moved by Dave Stevenson, seconded by Jacqui Semkow
- Carried.

7) Adjournment

- **Motion:** moved by Kathleen and seconded by Linda Spearn that the 69th Annual General Meeting of the membership of the Bracebridge Chamber of Commerce is adjourned as at 5:13pm.
- Carried.

Draw Prize winners:

- Don Smith Muskoka Heritage book
- Dave Stevenson \$50.00 gift card for South Muskoka Curling & Golf Club
- Diane Kennedy \$50.00 gift card for South Muskoka Curling & Golf Club
- Fyonna Vanderwerf Google Home

Bracebridge Chamber of Commerce Financial Statements For the year ended August 31, 2022 (Unaudited)

	Contents
Independent Practitioner's Review Engagement Report	2
Financial Statements	
Statement of Financial Position	3
Statement of Operations and Changes in Net Assets	4
Statement of Cash Flows	5
Notes to Financial Statements	6



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Independent Practitioner's Review Engagement Report

To the Directors of Bracebridge Chamber of Commerce

We have reviewed the accompanying financial statements of Bracebridge Chamber of Commerce that comprise the statement of financial position as at August 31, 2022, and the statements of operations and changes in net assets and cash flows for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Practitioner's Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of Bracebridge Chamber of Commerce as at August 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants

Bracebridge, Ontario January 11, 2023

Bracebridge Chamber of Commerce Statement of Financial Position (Unaudited)

August 31		2022	2021
Assets			
Current Cash Accounts receivable (Note 2) Prepaid expenses	\$	239,708 19,847 7,260	\$ 164,541 7,069 3,844
	\$	266,815	\$ 175,454
Liabilities and Net Assets			
Current Accounts payable and accrued liabilities (Note 3) Deferred revenue	\$	32,839 30,824	\$ 23,445 5,219
		63,663	28,664
Long-term debt (Note 4)	_	40,000	40,000
		103,663	68,664
Net assets Unrestricted		163,152	106,790
	\$	266,815	\$ 175,454

Commitment (Note 8)

On behalf of the Board

Bracebridge Chamber of Commerce Statement of Operations and Changes in Net Assets (Unaudited)

For the year ended August 31		2022	 2021
Revenue Memberships Other Revenue	\$	68,227	\$ 48,005
Advertising and other		4,441	3,010
Administrative fees Special events		12,651 24,581	11,010 16,949
Special projects Visitor information Grants		24,057 64,391	68,438
Federal government (Note 5) Provincial government (Note 6)		37,265 59,689	 110,050 3,723
	_	295,302	261,185
Expenses Advertising and promotion Bad debts Bank charges and interest Board and committee expenses Membership expense Office equipment and supplies Insurance Professional fees Special events Special projects Wages and benefits		2,445 1,000 2,191 3,693 12,903 8,464 3,821 6,446 9,332 13,756 174,889	1,822 3,403 12,634 12,875 3,760 9,610 11,688 4,483 158,824
	_	238,940	219,541
Excess of revenue over expenses for the year		56,362	41,644
Net assets, beginning of year		106,790	 65,146
Net assets, end of year	\$	163,152	\$ 106,790

Bracebridge Chamber of Commerce Statement of Cash Flows (Unaudited)

For the year ended August 31		2022	2021
Cash provided by (used in)			
Operating activities			
Excess of revenue over expenses for the year Changes in non-cash working capital balances	\$	56,362	\$ 41,644
Accounts receivable		(12,778)	63,964
Prepaid expenses		(3,416)	(2,981)
Accounts payable and accrued liabilities		9,394	(402)
Deferred revenue		25,605	(38,685)
Deterred revenue		20,000	 (30,000)
Financina cetivitica		75,167	63,540
Financing activities			10.000
Additional long-term debt	_		10,000
Increase in cash during the year		75,167	73,540
Cash, beginning of year	_	164,541	 91,001
Cash, end of year	\$	239,708	\$ 164,541

August 31, 2022

1. Summary of Significant Accounting Policies

i) Nature of Operations

Bracebridge Chamber of Commerce is a not-for-profit organization established in 1952 under the provisions of the Board of Trade Act of 1922. The organization is engaged in representing and promoting business interests in the Bracebridge community.

The organization is a not-for-profit organization and, as such, is exempt from income tax.

ii) Basis of Accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

iii) Tangible Capital Assets

Tangible capital assets are not recorded in the statement of financial position. Tangible capital assets are expensed in the year they are acquired.

iv) Revenue Recognition

The organization follows the deferral method of accounting for contributions. Unrestricted contributions are recognized as revenue when received or receivable, the amount is determinable and collection is reasonably assured.

Service revenue including special events and projects are recognized when services are provided, and collection is reasonably assured.

Membership revenue is prorated on an annual basis by fiscal year for new members. Membership revenue is recognized in the relative fiscal year.

Revenue from the chamber group insurance plan is recognized when received or receivable, the amount is determinable and collection is reasonably assured.

Revenue received in advance of meeting the revenue recognition criteria above is recorded as deferred revenue.

v) Contributed Materials and Services

Contributed materials which are used in the normal course of the organization's operations and would otherwise have been purchased are recorded at their fair value at the date of contribution.

A substantial number of volunteers contribute a significant amount of their time to the organization each year. Because of the difficulty of determining their fair value, these contributed services are not recognized in the financial statements.

August 31, 2022

1. Summary of Significant Accounting Policies (continued)

vi) Financial Instruments

Financial Instruments are recorded at fair value at initial recognition.

In subsequent periods, equities traded in an active market and derivatives are reported at fair value, with any change in fair value reported in operations. All other financial instruments are reported at cost or amortized cost less impairment, if applicable. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each statement of financial position date and charged to the financial instrument for those measured at amortized cost.

2. Accounts Receivable

	 2022	2021
Trade accounts receivable Government grants receivable HST	\$ 14,224 811 5,812	\$ 1,422 - 5,647
	20,847	7,069
Less: impairment allowance	 1,000	_
	\$ 19,847	\$ 7,069

3. Accounts Payable and Accrued Liabilities

Included in accounts payable and accrued liabilities are government remittances payable of \$14,572 (2021 - \$1,099).

4. Long-term Debt

Canada emergency business account loan (CEBA) - including interest at 0%, due December 2023 to qualify for forgivable portion of \$20,000 recognized in government grant income, if not repaid by December 2023, then converts to three year term at 5% interest

-		•	40.000
\$	40,000	\$	40,000

2021

2022

August 31,	2022
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5.	Federal	Government	Grants

rederal Government Grants			
		2022	 2021
Canada Emergency Wage Subsidy (CEWS) Regional Relief and Recovery Fund (RRRF) Canada Summer Job Grant Canada Emergency Business Account (CEBA) Canada Day Grant Fednor Youth Intern Grant		1,521 3,363 4,597 - 5,000 22,784	\$ 43,084 44,568 7,398 10,000 5,000
	\$	37,265	\$ 110,050
Provincial Government Grants			
	_	2022	2021
Provincial Antigen Screening Program (PASP) Ontario Summer Job Grant	_	56,000 3,689	3,723
	\$	59,689	\$ 3,723

7. Tangible Capital Assets charged to the Statement of Operations

The organization's tangible capital assets not recorded in the statement of financial position consist of office equipment and furnishings.

The total cost of tangible capital assets expensed during the year was \$1,126 (2021 - \$2,966).

8. Commitment

The organization has leased office equipment for which the remaining annual lease payments are approximately as follows:

Year	Amount
2023	\$ 1,075

August 31, 2022

9. COVID-19

On January 30, 2020, the World Health Organization (WHO) declared a global health emergency ("COVID-19 outbreak") and later classified the outbreak as a pandemic. Several variants of the virus have been discovered.

Management of Bracebridge Chamber of Commerce is actively monitoring the effect on its financial position, liquidity, suppliers, industry and workforce. In the past year the the supply chain and availability of workforce have been particularly affected. As COVID-19 restrictions were lifted during the year, various special events and projects have occurred. Most notable was the Safe Restart program for distribution of COVID-19 rapid test kits.

The Chamber has qualified for a number of COVID-19 related government grants and support (Note 5).

Welcome Barry Hammond to the Board of Directors

Barry Hammond – South Paw Canada – *Town Council Representative*, Bracebridge Chamber of Commerce



Lifelong resident of Bracebridge and have been involved in several organizations and associations over the years.

Married to Nancy Hammond who just retired after 30 years of teaching. 3 children, Lexi who teaches in Alberta, Oliver who is a sales rep in my company and Kate who is off to University next year.

Excited to be elected Monck Muskoka Ward Councilor. Looking forward to joining a vibrant Chamber as we move towards several exciting projects on the horizon.

2023 Existing Board Members

David Perlock - David Perlock, Mortgage Agent - Centum Financial Group Inc. - *Director*, Bracebridge Chamber of Commerce



Residing in Muskoka, I have a passion for helping people obtain the real estate of their dreams! A 20-year consultant and executive in various aspects of the financial services industries, I possess deep knowledge of both personal and business finance as well as the current local real estate climate. While I provide mortgage services to everyone, specialty areas include small business owners, recently separated people, cottages, rentals, refinancing, and investment properties. With access to a vast pool of lenders with whom I work closely, let me help you obtain your next mortgage quickly, easily, and at the best rate for you!

I also perform small business/corporate tax and related accounting/bookkeeping services.

David Perlock has been a long-standing member of the Canadian Association Management Consultants and attended Wilfrid Laurier University for Business Administration. He is also a graduate of the University of Windsor's Bachelor of Commerce program with honours and the Canadian Tax Academy. David is an active Director of the Board of the Huntsville/Lake of Bays Chamber of Commerce where he sits on the Finance Committee and is Past-Treasurer of the Bracebridge Chamber of Commerce where he is currently a Board member. He is a member of the Stephenson District Lions Club (Port Sydney) and the key Leader of the 1st Muskoka BPSA Scouting Group where he teaches leadership, outdoor skills, and canoe tripping to youth and guides them in creating high-adventure trips and challenges.

Paul Mascarin – Muskoka KIA - *Director*, Bracebridge Chamber of Commerce



Paul founded Muskoka Kia with a partner in the fall of 2000. He, along with his wife Jessica Tickle, are the sole owners of the dealership since 2015. The dealership sells new and used vehicles and services and details all makes and models of vehicles.

Prior to moving to Bracebridge in 2000, he worked in Automotive in Toronto and has 30 plus years' experience in the industry.

Paul is an active supporter of local charities and has been a member of the Rotary Club of Bracebridge since moving here in 2000. Additionally, he has been a member of the board a few times in the past. He has also been on the board of Annie Williams Park.

Paul lives in Bracebridge with his wife, the aforementioned Jessica, and his two children, Patrick and Zoe.

Paul is a graduate of The University of Western Ontario (now called Western University), class of 2000.

Louise Asselbergs - Asselbergs Group Operations & Accounting - *Treasurer*, Bracebridge Chamber of Commerce



Louise is a certified bookkeeper/controller offering experience in administration and accounting. Louise shares a passion of the hospitality industry with her husband and 2 boys. She spent over 30 years of her career in Canmore/Banff Alberta. Born and raised in Toronto, Louise enjoyed many summers in Muskoka and is happy to be calling the area home. She is currently working towards building a self-sustainable family property in Bracebridge.

Louise has volunteered with other organizations such as Canmore/Kananaskis Chamber of Commerce, Canmore Daycare, Hospitality Financial and Technology Professionals, Bow Valley and Ontario SPCA.

Louise enjoys sharing her knowledge and experience with others and loves to train and mentor owners, managers and staff in hospitality bookkeeping and operational practices.

Jenny R. Faulkner – 99.5 Moose FM - *Director*, Bracebridge Chamber of Commerce



Jenny grew up in Bracebridge, Ontario and feels honored to be able to make a difference in the community where she was raised. After receiving a soccer scholarship and Communications/PR degree at Saint Francis University in Pennsylvania, Jenny found her way back home where she always knew, deep down, she wanted to make a difference. With a passion for music, she started her radio career in 2004 as an Account Executive in Bracebridge for Moose FM. It was a natural fit. Since that day, Jenny has worked tirelessly over the last decade achieving multiple campaigns and promotions in the sales department. Since 2014 Jenny has overseen Vista Radio's 4 Moose FM stations across Cottage Country as Regional Cluster Manager. In her free time, she loves enjoying the outdoors, painting and playing hockey for the MWHL. She also keeps busy with her two children; William (9) and Mckenna (12).

Grateful for an amazing staff which cares just as much about the community as she does, Jenny is looking forward to continuing to help the community and local business grow with the Chamber.

2023 Re-Appointed Board Members

Nicolette Rushton – Royal Bank of Canada - *President*, Bracebridge Chamber of Commerce



Nicolette Rushton grew up in South Africa and immigrated to Canada in 1996, she moved to Bracebridge in 2000.

Niki is the Community Manager Muskoka for RBC, covering Gravenhurst to Sundridge. Previous to this, she was at CIBC for 14 years.

Niki has been married for 18 years and has 2 children. She believes in shopping locally and is an active participant in most local community events. This is the 3rd board that Niki is on (Bracebridge Soccer and Macaulay Tree House).

In her leisure time Niki enjoys camping with her family, reading, and being involved in the local community.

Nicolette Rushton, CFP®



Kelly Watson – Muskoka Brewery - *Director*, Bracebridge Chamber of Commerce



Kelly Watson holds the role as the Director of People and Development at Muskoka Brewery. Kelly is a proud wife with 2 young boys working in Bracebridge, lives in Severn, and cottages in Muskoka. After obtaining her University degrees from Brock University, she specializes in Human Resources, and Adult Education & Community Outreach. With over 15 years leading Human Resources, she has dedicated her career to change leadership, culture development and supporting individual and business growth.

In representing Muskoka Brewery, she has been a proactive advocate and committee partner in bringing Living Wage to the District, and the province. Proudly, Muskoka Brewery was announced as Canada's First Living Wage Brewery and was one of the original employers to support a Better Way Alliance which launched in 2016.

She believes that with every challenge, comes an opportunity. With COVID and the beauty of our landscape and kind community feel, Bracebridge is in a unique position to attract year-round residents and develop more tourism opportunities, both supporting local businesses. In the coming years, Kelly believes that Bracebridge has the capabilities to pivot tourism efforts creating a unique experience and attract attention.

In representing the brewery and personally, she very passionate about supporting our local community and views this as a great opportunity to help support the chamber's strategic objective to collaborate, advocate and build a resilient business community.

2023 New Board Members

Emerson Blackman - Neighbourhood Dominion Lending



Hello,

Please consider me for one of the vacant positions on the Bracebridge Chamber of Commerce. I am a former investment advisor and OPP officer. I also served with the Canadian Armed Forces... many, many years ago. I am now a mortgage broker with Neighbourhood Dominion Lending. My office is in the clock tower on Manitoba St. As well as being a mortgage broker, I am also a volunteer firefighter with the Bracebridge Fire Department. Along with my volunteer work with Bracebridge Fire Department, I am also looking at doing some volunteer outreach work with the YWCA here in town. I now live in the thriving village of Vankoughnet with a passion for making my community a better place to live and work hence my reason for joining the Bracebridge Chamber of Commerce. In the past, I was a member of the Economic Club of Canada. I've also been a mentor with the Peel Board of Education on career days with high schools, where I would discuss how to transition from high school to higher education or directly to the work force. I hope to use my energy and experience to help the Chamber of Commerce better serve our existing members as they navigate this tumultuous and challenging time, as well as grow as an organization. I feel that, through strong leadership and good communication, we can assist the town of Bracebridge by making policies that will allow businesses to grow. When businesses do well, our entire community thrives. I also strongly feel that, as business owners, we have an obligation to reach out to the schools in our area to communicate with educators to try and bridge the divide between business and education. Getting the youth involved though programs and mentorships leads to wellbalanced and motivated students. Good students make good employees, and good employees will make our town successful.

To summarize, my goal is to share my energy, experience, leadership and passion to help my community to continue to be the great place to live and work.

Sincerely, Emerson Blackman

Rahim Premji - Scotiabank



Current Position:

District Vice-President, Retail Sales and Service, Muskoka & Near North District at Scotiabank

Experience Highlights:

Senior Banking Executive, with 20+ years of diverse industry experience and proven track record of setting winning business strategies, building collaborative relationships, and effectively leading change to accelerate enterprise performance

Well known for building highly engaged, productive, accountable, and results-oriented teams to accelerate growth

Deep experience in Community Development, playing leadership roles in fund-raising, strategic programs, and partnerships

Passion for leveraging diverse thought and talent to achieve extraordinary results

Personal Notes:

Married with three kids, with all of us having interest in sports and outdoor activity

Live in Markham Ontario, but spend considerable time in Muskoka area Spend time giving back to the community and raising awareness in areas of Financial Literacy (Personal and Small Business), Global Poverty, and Mental Health.

Marc Baudendistel - The Chancery Lane Co. & Tea on the 45th



Hello members of the Bracebridge Chamber of Commerce,

I wanted to take this opportunity to introduce myself as I put my name forward to be on the Board of Directors. My name is Marc Baudendistel. Some of you might know me from Tea on the 45th which sits inside our Downtown Bracebridge storefront; "The Chancery Lane Co." Our different businesses have been Chamber Members since 2019 when we moved back to Bracebridge.

Over the years, I have had a varied career in foodservice, hospitality and retail. My experiences have been large and small. I have run our own

independent small businesses and have also held upper management positions with larger corporations, some of which include Holt Renfrew and Saks Fifth Avenue in New York. In addition to the "Chancery Lane Co", we also own and operate an Interior Design Business.

I currently serve as Treasure on the Bracebridge BIA and sit on our Condo Corporations Board of Directors. It is important for me to find time to give back to the communities where I live and work.

While being a member of the Bracebridge Chamber, I got to know the team and other members and have built some diverse contacts and professional relationships.

As a member of the Board I would be thrilled to bring the perspective of a BIA business and my professional and life experiences to the table.

Whenever possible, I love to enjoy the beauty of Muskoka, either walking to work to enjoy the Bracebridge Falls or in my Kayak on the Muskoka River. It is so important to me to be present and enjoy this paradise we call home.

Please feel free to contact me with any questions you might have and I look forward to meeting you all at the AGM in January.

Respectfully submitted,

Marc Baudendistel

Kevin McKinnon - Stan Darling Insurance



Kevin McKinnon, with over 15 years of insurance experience, recently purchased Stan Darling Insurance. As the managing partner, Kevin and his group took ownership late in 2022 and are looking forward to working alongside the great communities, company's, and people of the Parry Sound/Muskoka region.

His entire career has been focused on the insurance industry. His experience spans across the disciplines of all distribution mediums, operations, innovation, product development and segmentation. Having the opportunity to work with some of the largest Insurance companies in Canada he has built a strong understanding of publicly traded and independently owned companies alike. In various executive roles, Kevin built teams to help deliver innovative approaches to product, pricing and service offerings and enhance the purchasing and service experience of their members and distribution partners.

At the start of 2022, Kevin started his journey in entrepreneurship by starting his own consulting business to help support small/medium size brokerages and aiding start-ups as well across Canada.

Kevin currently resides in the Kitchener/Waterloo region and, when not in the office in Bracebridge, he is either cycling the many mountain bike trails that the province has to offer, or enjoying one of his favourite golf courses in the area. The Muskoka region is home to his parents and family cottage and now his business. The opportunity to spend more time in the region while growing a business that supports the community just was a natural fit.

BRACEBRIDGE CHAMBER OF COMMERCE Form of Proxy

Preside	ent Rushto	on, or in lieu of the	
at the a	annual me	eeting of members	o attend, act, and vote for on behalf of the undersigned to be held on the 18th day of January, 2023 (including reby revokes all proxies previously given.
		shall act to the sar gned were present	me extent and with the same power as the undersigned at the meeting.
1.) or AGAINST (held on Jan 27, 202) the approval of the minutes of the annual general 22.
		on, together with th) the approval of the financial statements of the ne accountant's report thereon, for the year ended
) the appointment of BDO Canada LLP (Bracebridge) as on for the ensuing year.
3.			/she in his/her judgment may determine on any other y come before the meeting, or any adjournment thereof.
DATED	this	day of	, 2023.
Signati	ıre		
Name -	– please p	print	Business Name

PLEASE NOTE:

A **full** member (Bronze Tier or Silver Tier or Influence Tier) has the right to appoint a person, **who is a full member in good standing**, to act as his/her proxy at the Annual Meeting other than the person designated in the above form of proxy. To exercise this right, the name of the desired proxyholder may be inserted in the space provided in this form of proxy or another appropriate form of proxy may be substituted. This must be submitted to the Chamber of Commerce Office by Jan 18, 2023 at 10:00 am.

This form of proxy confers discretionary authority in respect of amendments or variations to matters identified in the Notice of Annual Meeting and other matters that may properly come before the Annual Meeting. This form of proxy must be executed by the member or his/her attorney or proxyholder duly authorized in writing.